

Message Text

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PAGE 01 NAIROB 06539 251444Z
ACTION AF-10

INFO OCT-01 ISO-00 EB-07 XMB-02 TRSE-00 CAB-02 DOTE-00
DODE-00 MC-02 L-03 /027 W
-----251451Z 039264 /43
P 251410Z MAY 77
FM AMEMBASSY NAIROBI
TO SECSTATE WASHDC PRIORITY 8501
USDOC WASHDC PRIORITY

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PASS ALSO EXIMBANK

E. O. 11652: N/A
TAGS: EAIR, KE, BTRA
SUBJ: GOK DELEGATION TO INVESTIGATE AIRCRAFT PURCHASES
IN U.S.

1. MINISTRY OF FINANCE OFFICIAL INFORMED EMB THAT GOVERN-
MENT OF KENYA (GOK) DELEGATION INTENDS TO VISIT U.S. FOR TEN
DAYS BEGINNING MAY 27 TO DISCUSS PURCHASE OF BOEING AIRCRAFT
FOR KENYA AIRWAYS. TEAM CONSISTS OF UNDER SECRETARY J.
GACHUI, MINISTRY OF FINANCE; DEPUTY SECRETARY J.K. ILAKO,
MINISTRY OF POWER AND COMMUNICATIONS; CHAIRMAN KENYA AIRWAYS
G. GICHUKI; AND KENYA AIRWAYS MANAGER OF OPERATIONS R.
JACKSON. OTHERS, INCLUDING AIRWAYS CHIEF EXECUTIVE D.
DOWNING, MAY JOIN MISSION IN U.S.

2. KENYANS WILL PROCEED FIRST TO NORTHWEST AIRLINES HEAD-
QUARTERS IN MINNEAPOLIS TO DISCUSS SALE TERMS OF THREE USED
BOEING 707-320'S AND THEN WISH TO VISIT EXIMBANK IN WASHINGTON
TO INQUIRE INTO POSSIBLE FINANCING. FINANCE OFFICER WAS
UNABLE TO PROVIDE COMPLETE ITINERARY; THEREFORE EMB SUGGESTS
EXIM CONTACT KENYAN EMB EARLY NEXT WEEK TO ASCERTAIN DATES
OF WASHINGTON STOPOVER AND LEAVE ANY MESSAGES.

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3. MINISTRY OF FINANCE REQUESTED THAT EMB CLARIFY TO
BOEING CORP AND MCDONNELL-DOUGLAS CORP THAT GOK INTENDS
TO HANDLE EQUIPMENT PURCHASES DIRECTLY WITH NORTHWEST AIR-
LINES (IN CASE OF USED AIRCRAFT) AND MANUFACTURERS (FOR
SPARE PARTS AND POSSIBLE FUTURE TRANSACTIONS INVOLVING NEW
AIRCRAFT). MINISTRY OFFICIALS STATED THAT VARIOUS

INDIVIDUALS ARE ALREADY REPRESENTING THEMSELVES TO AVIATION INDUSTRY AS AGENTS FOR KENYAN GOVERNMENT. WHILE BOEING AND MCDONNELL-DOUGLAS HEADQUARTERS HAVE ALLEGEDLY BEEN INFORMED BY GOK OF ITS DESIRE TO EXCLUDE INTER-MEDIARIES, MINISTRY APPRECIATED EMB ASSISTANCE IN REINFORCING THIS MESSAGE.

4. EMB REQUESTS DEPT OR USDOC ASSISTANCE IN PROVIDING NAMES AND ADDRESSES OF REPUTABLE FIRMS QUALIFIED TO UNDERTAKE INDEPENDENT APPRAISAL OF NORTHWEST AIRCRAFT ON BEHALF OF GOK. IF AVAILABLE DURING WEEK OF MAY 30, THIS INFORMATION SHOULD BE PASSED TO DELEGATION VIA KENYAN EMB. PLS CABLE REFERENCES TO US AS WELL.

DECONTROL 5/25/78
LINDSTROM

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: TRADE VISITS, AIRCRAFT SALES
Control Number: n/a
Copy: SINGLE
Sent Date: 25-May-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Review Exemptions: n/a
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Review Release Date: n/a
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Status: NATIVE
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TAGS: EAIR, BTRA, KE, (GACHUI, J)
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